Al Summit for Legal Aid Innovation in Delaware

Delaware Bar Foundation
Delaware State Bar Association
August 27, 2025

Russ Bloomquist

Dave Pantzer Lee Sampson

Maryland Legal Aid

Maryland Legal Services
Corp

Maryland State Law
Library

Al translation: Greetings from MD



Heygen translation





Audience Poll – how much do you use AI?



Question 2: Do you currently pay to use AI tools?

Commercial Off-the-Shelf Tools

- Overview of user-friendly tools legal nonprofits can adopt immediately:
- - ChatGPT Team Workspace
- - Microsoft Copilot
- Notebook LM
- Zoom

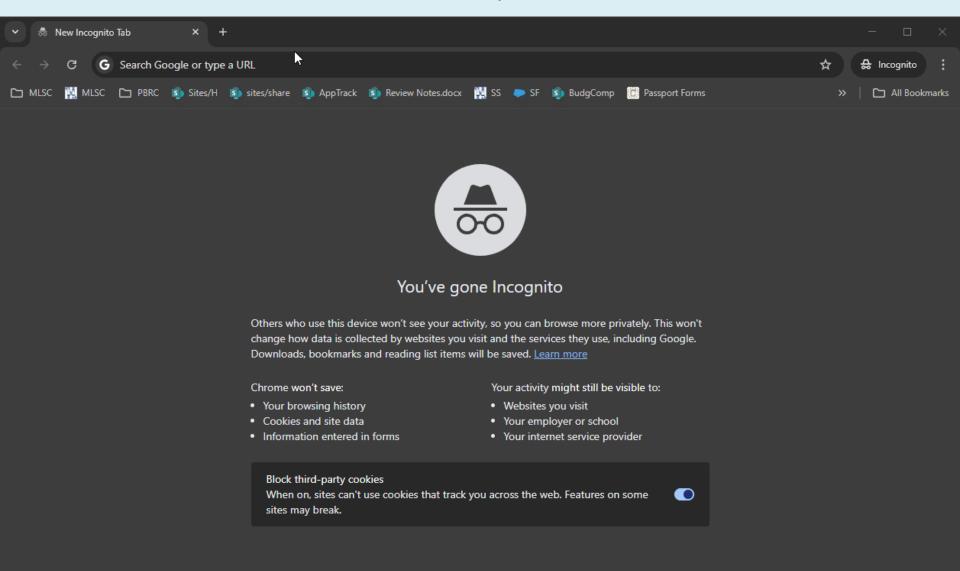


ChatGPT *Team Workspace* – What it is

- High end general chatbot, with significant optional features
- Build your own specialized chatbots ("GPTs") with specific instructions and data/knowledge files
- Share chatbots within your team (or more broadly)
- Does not use workspace data to train its models

ChatGPT *Team Workspace* – Setting it up

1. Visit chat.openai.com

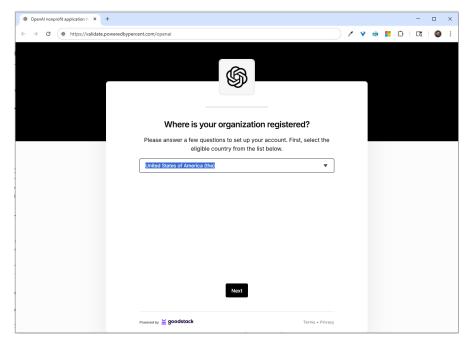


OpenAI for Nonprofits (discount)

https://validate.poweredbypercent.com/openai

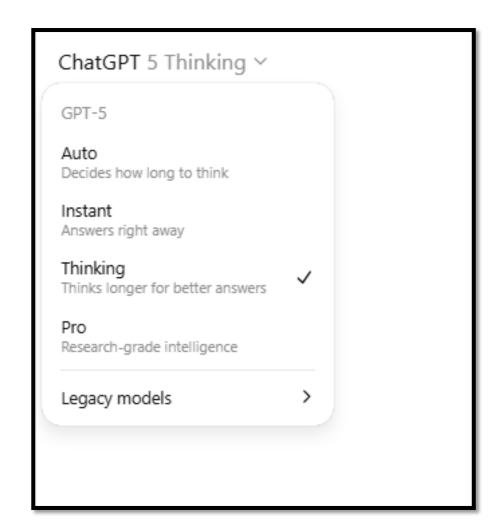
What is OpenAI for Nonprofits?

OpenAl for Nonprofits is an initiative to enhance the accessibility of our tools for nonprofit organizations. Through OpenAl for Nonprofits, nonprofits can now access a 20% discount on ChatGPT Team (\$20 per month per user for the annual plan and \$24 per month per user for the monthly plan). Larger nonprofits ready for large-scale deployment can contact our sales team to access a 25% discount on ChatGPT Enterprise.



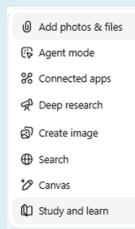
a. Use ChatGPT b. Build and use (you can rejoin your own GPT an old chat later) Give it a name and Choose your model specific (Fast or thoughtful) instructions Pick your tools Upload persistent "knowledge" files (optional) Choose a default **Upload documents** model, capabilities, (optional) and actions Save; Share (or not); Use and Ask a question reuse

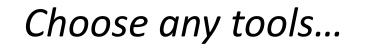
Choose a "model"...



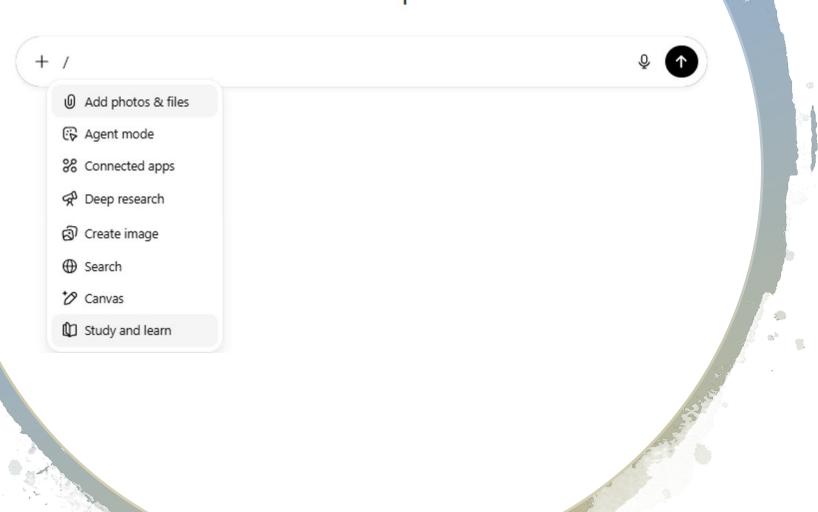
ChatGPT *Team Workspace* – Use Cases and Examples

- 1. Using the default ChatGPT tool
 - a. First drafts of policies, letters, etc.
 - b. Help with step-by-step problems and troubleshooting
 - c. Image creation
 - d. Upload document(s) and ask questions
 - e. Deep research example





What can I help with?



Ask a question...

please summarize the following in 100 words. Focus on significant achievements:

I will upload a transcript of a Zoom call between me (Dave) and Casondra for MLSC on one side and on the other side. Please give a brief narrative summary of what got understood, and what remains to be seen.

Can you help me create discussion questions and talking points to facilitate a meeting focused on this documents content? The context is an investment committee of a board of directors.

draft a short, friendly note to a grantee to tell them they were not selected for some extra funding

Subject: Update

Dear [Grantee's N

Thank you for yo thoughtful propo

Unfortunately, we than we could ac hope to have oth

Please don't hesi

Best,

[Your Name]

[Your Organization

please give me an excel formula. Cell A2 contains a name like "Doe, John". In the cell next to it (B2) I want the initials, like "D, J"

You can use the following formula in cell B2 to extract the initials from the name in A2:

Explanation:

- LEFT(A2,1) gets the first character of the name (the first letter of the last name, assuming the format "Last, First").
- 2. MID(A2,FIND(" ",A2)+1,LEN(A2)) extracts the first name portion by finding the space after the comma and extracting everything that follows.
- 3. LEFT(MID(...),1) gets the first letter of the first name.
- 4. UPPER() ensures both initials are in uppercase.
- 5. & ", " adds a comma and a space between the initials.

If you have a more complex scenario, such as names with middle initials or suffixes, let me know!



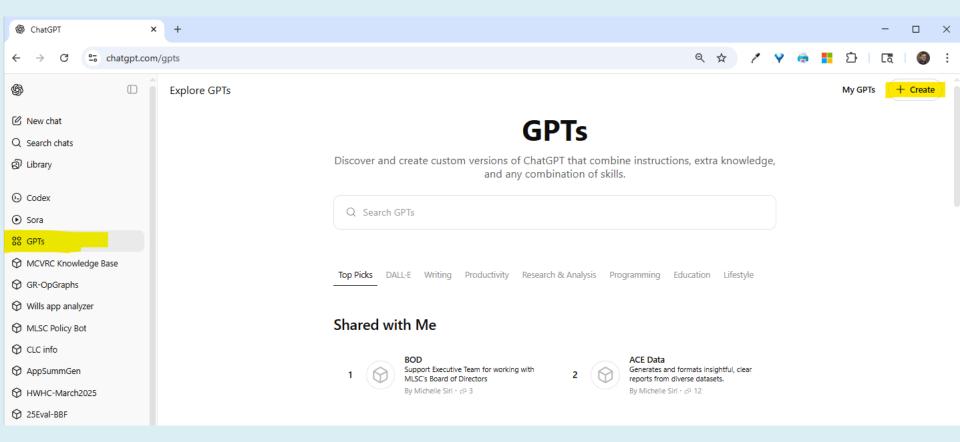
ChatGPT *Team Workspace* – Use Cases and Examples

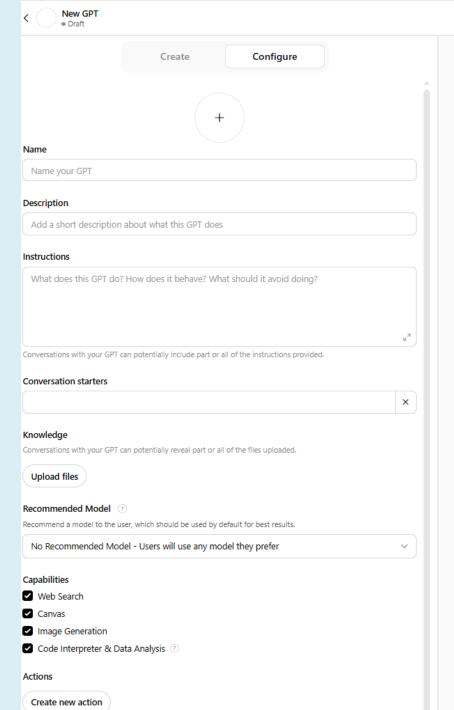
2. Build an Internal knowledge base

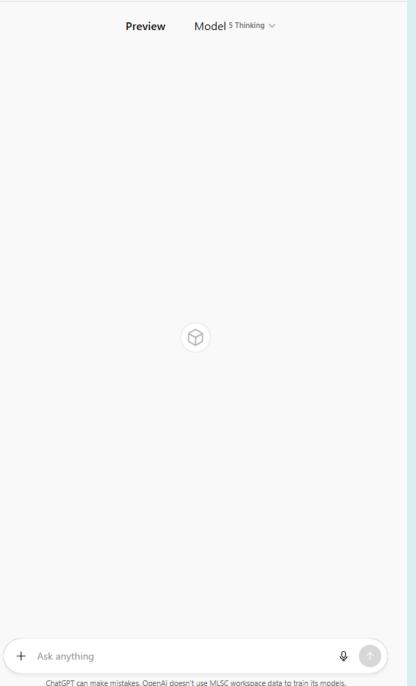
Upload resources (e.g., directories, policies, laws, guidance documents, etc.) and when you get a tricky question, ask it!

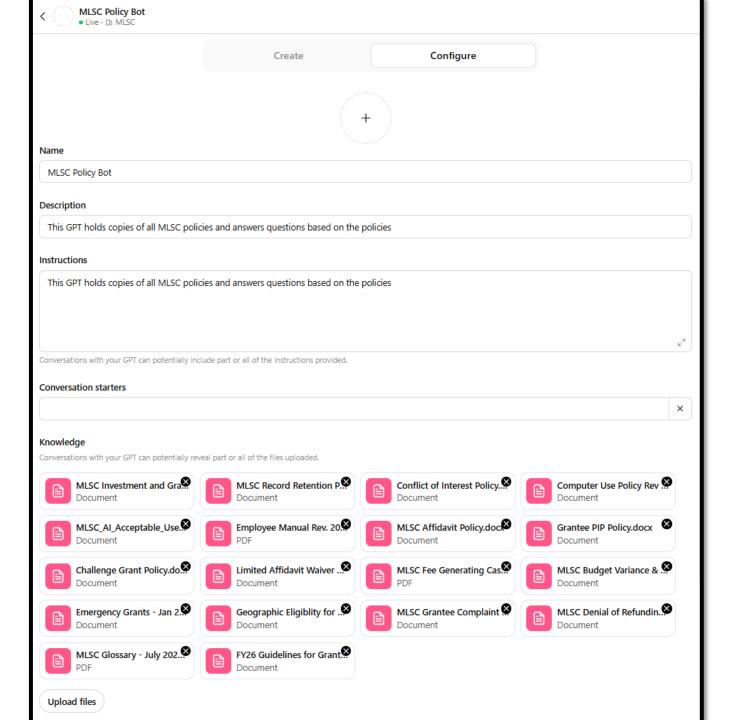
ChatGPT *Team Workspace* – Setting it up

2. Creating the GPT









Preview Model 5 V

Under MLSC policies, please share the best argument for and against allowing a grantee to report a closed case without having a client affidavit of eligibility, citing to any policies you consider?

Here's the best policy-based argument for and against allowing a grantee to report a closed case without a client affidavit of eligibility:

Argument Against Allowing Reporting Without Affidavit

- Affidavits are a statutory requirement. Under §11-602 of the MLSC Act, "Each application for legal
 assistance shall be in writing and accompanied by an affidavit stating that the information contained in
 the application is true and correct". This makes the affidavit not just a policy preference but a statutory
 mandate.
- Audit and compliance risk. Grantees must maintain applications and affidavits in their files for programmatic audits. Reporting a case without an affidavit risks findings of deficiency in audits, undermining financial accountability.
- · Eligibility verification. The affidavit affirms the truthfulness of financial eligibility information. Without it,

MLSC cannot e required under

 Slippery slope client-signed at reporting without remote counse inconsistent state

In short: Reporting and exposing grant

Argument For Allowing Reporting Without Affidavit

MLSC recognizes limited exceptions. The Limited Affidavit Waiver Policy allows certain closed cases to
be reported without affidavits if specific condition upply (remote brief advice, external placement, or
counseling with exceptions for disability, safety concerns, or lack of address/technology). This

+ Ask anything





ChatGPT *Team Workspace* – Use Cases and Examples

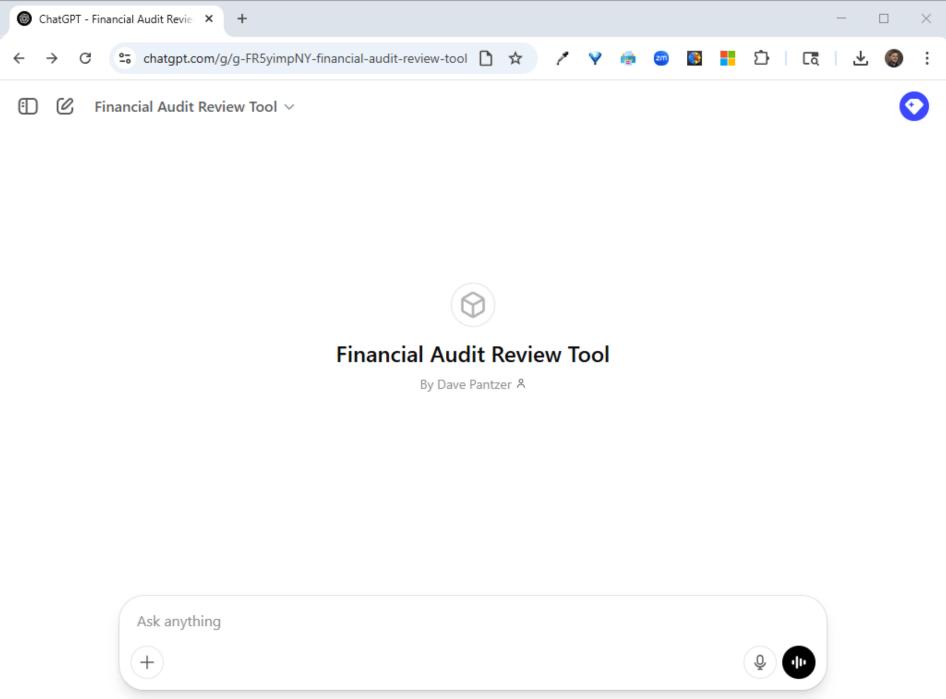
2. Speedy or repeated analysis of formatted documents for specific question

Example: A chatbot to review organizational financial audits.

I will upload a PDF of a financial audit for a nonprofit. Please review each page of the audit and then provide a summary of information that I need to be aware of. Focus on any red flags or risks.

After doing this, please separately indicate, for the present year and the prior year, the following tests, placing them in a table: Current ratio; Quick ratio; Debt to Assets Ratio; General Administration-Fundraising Cost Ratio.

Please also calculate the change in net assets; and state the number of months of liquidity.



ChatGPT *Team Workspace* – Natural Language Coding

Natural language coding – tell the computer in plain language what you want it to do

The GPT will prompt the user to upload the first report. The GPT will prompt the user to upload further reports, one by one, until the user replies, "done" instead of uploading a report.

The GPT will then prompt the user with this menu: "[N]-Narrative; [S]-Statistics; [F]-Final Summary; [A]-Ask me; [D]-Done" and await the corresponding response (Either N, S, F, A, or D). A

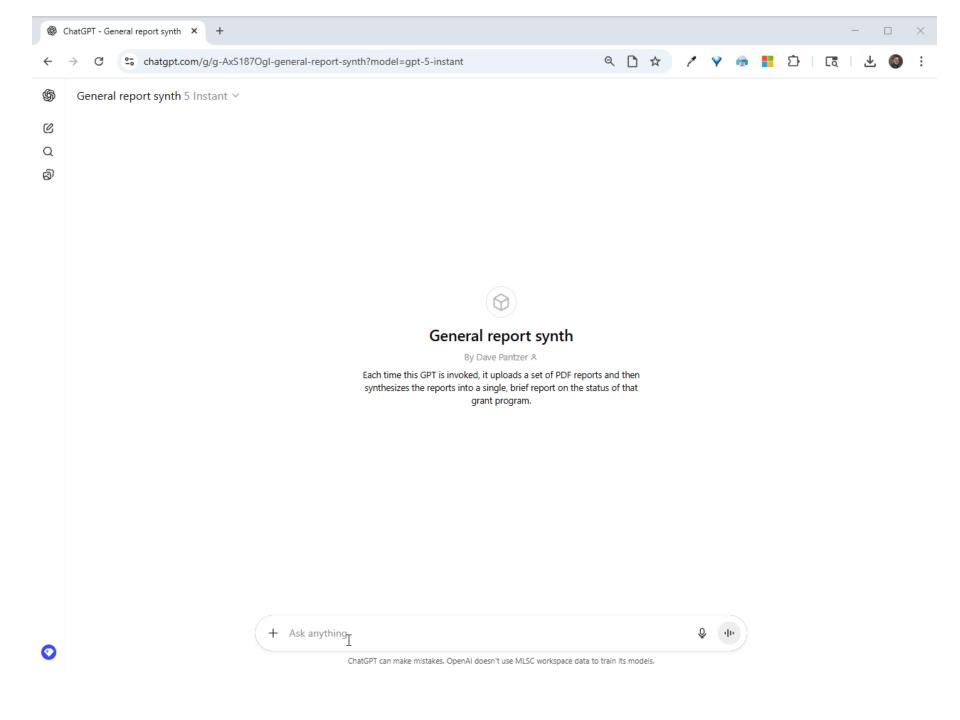
If the user enters N, the GPT will provide a brief summary of the narrative portions of the reports that were uploaded.

If the user enters S, the GPT will provide a brief summary of the statistical portions of the reports that were uploaded.

If the user enters F, the GPT will provide a very brief summary of the state of the program, based on the complete picture that emerges from all the uploaded reports.

If the user enters A, the GPT will say, "Ask your question..." and await the user's question. The GPT will then answer the question based on the relevant portions of the relevant reports. The GPT will then return to the main N, S, F, A, D prompt.

If the user enters D, the GPT will thank the user for their input and ask if they want the N, S, F, S, D menu back or if they are really done.



Sample Output

2. What challenges have the [GRANT PROGRAM] programs encountered this quarter?

Several recurring challenges were highlighted across the reports:

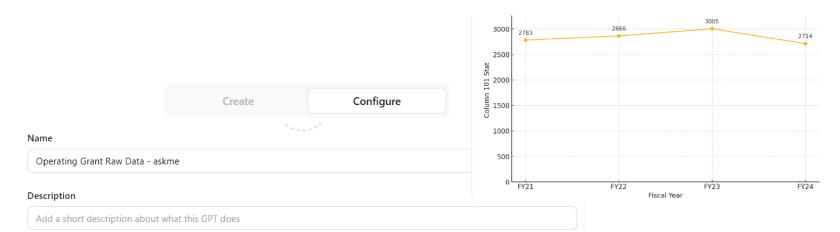
- Attorney Recruitment Shortages: [Grantee], [Grantee], and [Grantee] all pointed out difficulties in recruiting attorneys, particularly in rural or specialized areas. [Grantee] mentioned the need for attorneys with specific language skills, such as Amharic and Vietnamese, to serve growing immigrant populations. Similarly, [Grantee] struggled to place high-conflict cases due to limited attorney availability.
- Attorney Burnout: [Grantee] and [Grantee] expressed concerns about attorney burnout, especially as the same volunteers often handle multiple or more complex cases. [Grantee] reported similar issues, particularly in areas with fewer practicing family law attorneys.
- Case Complexity: [Grantee] and [Grantee] reported that cases are becoming more complex, leading to longer durations to close cases. This also ties into the challenge of attorney burnout, as volunteers are taking longer to resolve the cases they handle.

These challenges indicate a growing strain on resources, both in terms of attorney availability and their ability to manage increasingly complex caseloads.

ChatGPT *Team Workspace* – Building Data Visualization

Building Data Visualization (from Excel data)





Instructions

The knowledge file for this GPT is a multi-sheet spreadsheet representing the raw data for sever grantees. We will ask the GPT questions about trends, based on the information. Most of the styear (for example, FY24 means fiscal year 2024). The GPT will respond to questions. For example trends of how many cases of a certain kind that a certain grantee has done over time. In genera column one on each tab, under the heading "Organization." The data points we will ask about a

Conversation starters

Knowledge

If you upload files under Knowledge, conversations with your GPT may include file contents. Files Interpreter is enabled

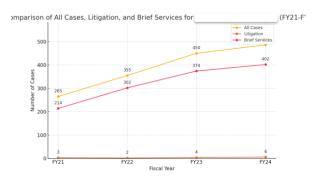
The following files are only available for Code Interpreter:



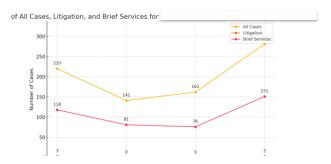
- Please provide a line chart plotting the number of "All Closed Level" cases for << X>>, across the four years labeled FY21, FY22, FY23, and FY24
- please plot the stat in column CW over time for grantee "<< X>>"
- please include data labels for the nodes on the graph, so
 I can see the exact numbers
- please plot column 101 over time for << X>>, including data labels on the graph
- please adjust the scale of the y-axis, so that it starts at 0
- please adjust the y-axis to go to 20% higher than the highest point
- now please add in another line, in another color, for the data points in column 95. please label this series "Litigation"
- Please rename the Column 101 Stat series to All Cases
- Now please add in a line called Brief Services, which is the sum of the data points in columns 80 and 83
- can you please make this graph for each grantee and output them all into a big word document?

Operating Grant Data – FY21 to FY24

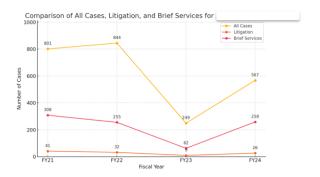
Grantee 1



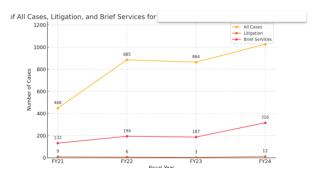
Grantee 2



Grantee 3

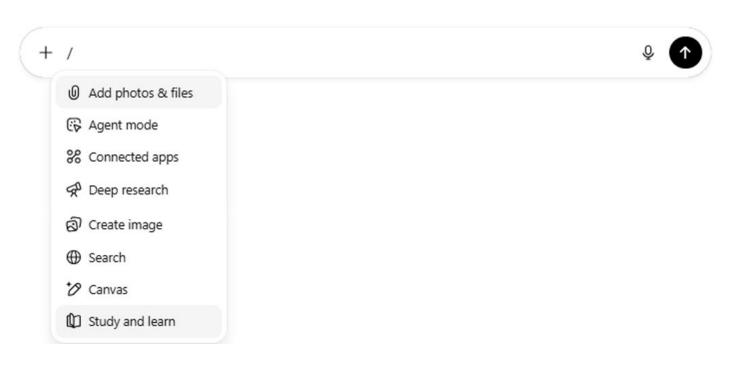


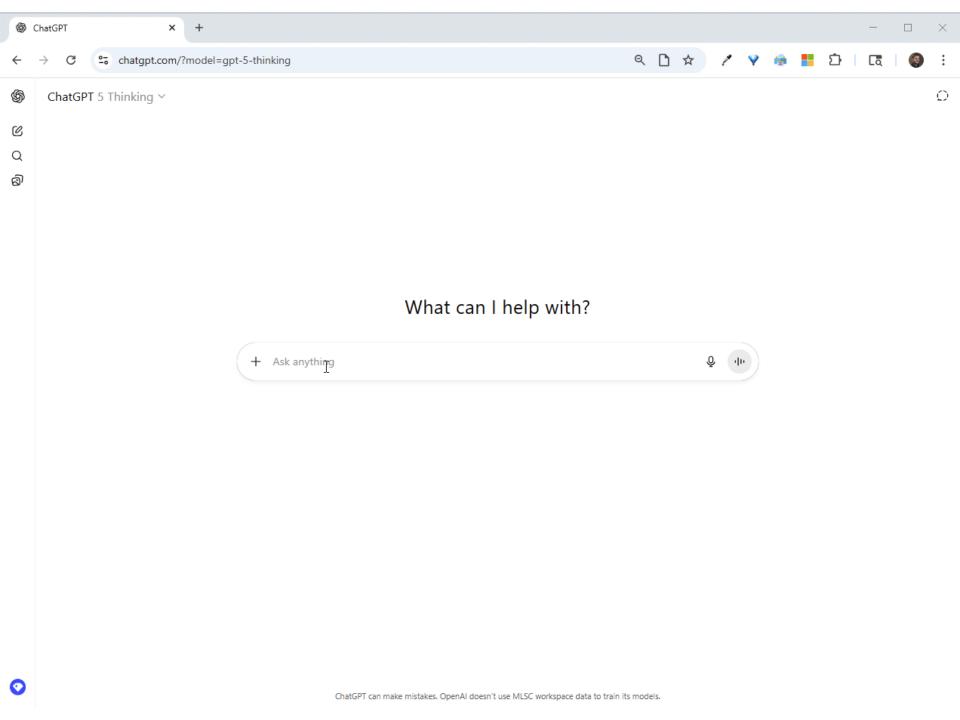
Grantee 4



"Agent mode"

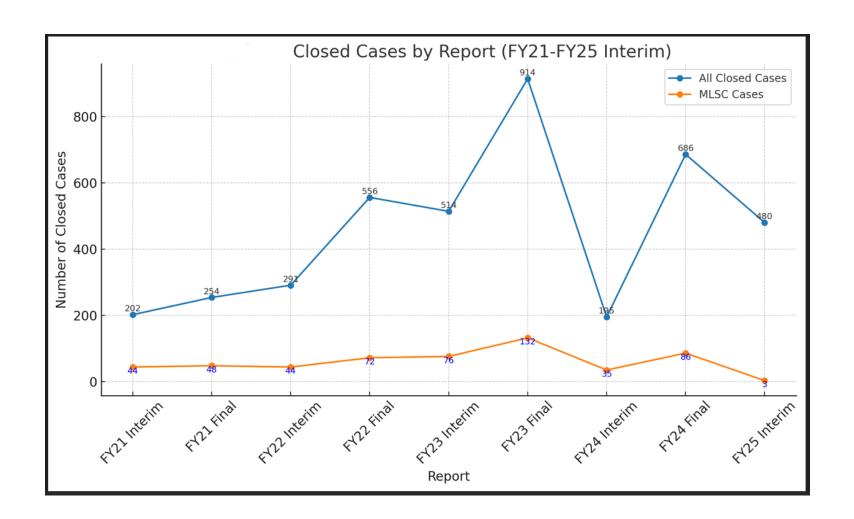
What can I help with?



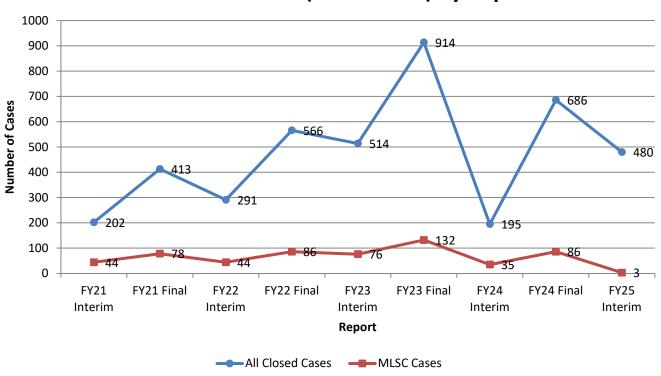


Background, Request, Scope/instructions, Formatting

i will give you the Fiscal Year 21, 22, 23, and 24 Interim and Final reports, as well as the FY25 interim report for our grantee ~~~~. Each report has a section that breaks down the closed cases by level of service. (Consider the table called "Level of Service" not the table called "Level of Service and Service Provider." Consider each level of service, all the way down to the total.) Using excel, please prepare a line graph that plots the total closed cases (in the "All closed cases" column) as well as the number of total closed cases in the "MLSC cases" column. Please place numerical data labels at each node on the line graph. Start with the earliest year and go to the latest. Within each year, the interim report comes before the final report.



Total Closed Cases (All vs MLSC) by Report



Data Visualizations, starting from PDFs

Section 11-605 - Affordable Life, Wills, and Estate Planning for Seniors Grant Program

- (f) The Program shall provide eligible clients with legal services concerning primarily:
- (1) last will and testaments;
- (2) powers of attorney;
- (3) special needs trusts;
- (4) advance health care directives; and
- (5) life estate deeds.



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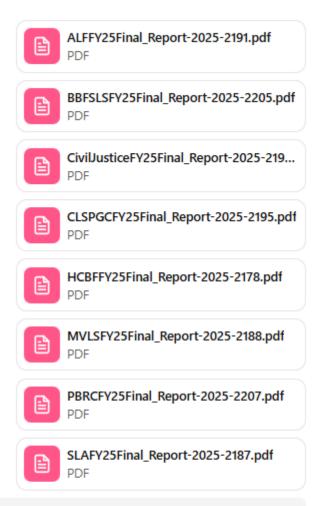




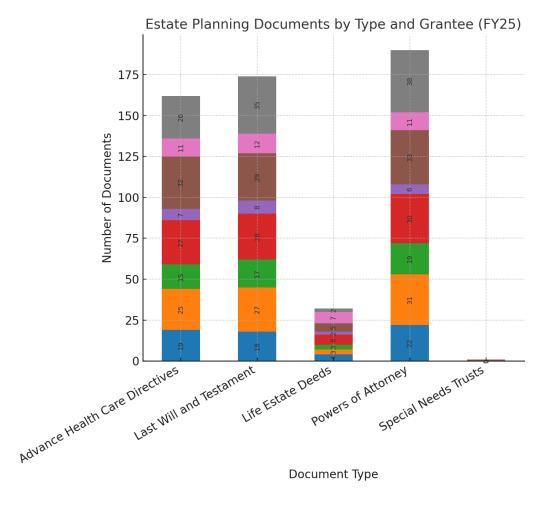
Service Type (Document Created)

	Number of Cases
Last will and testament	19
Powers of attorney	6
Special needs trusts	0
Advance health care directives	4
Life estate deeds	4
Other Estate Planning Document	0
Total Cases Closed	33



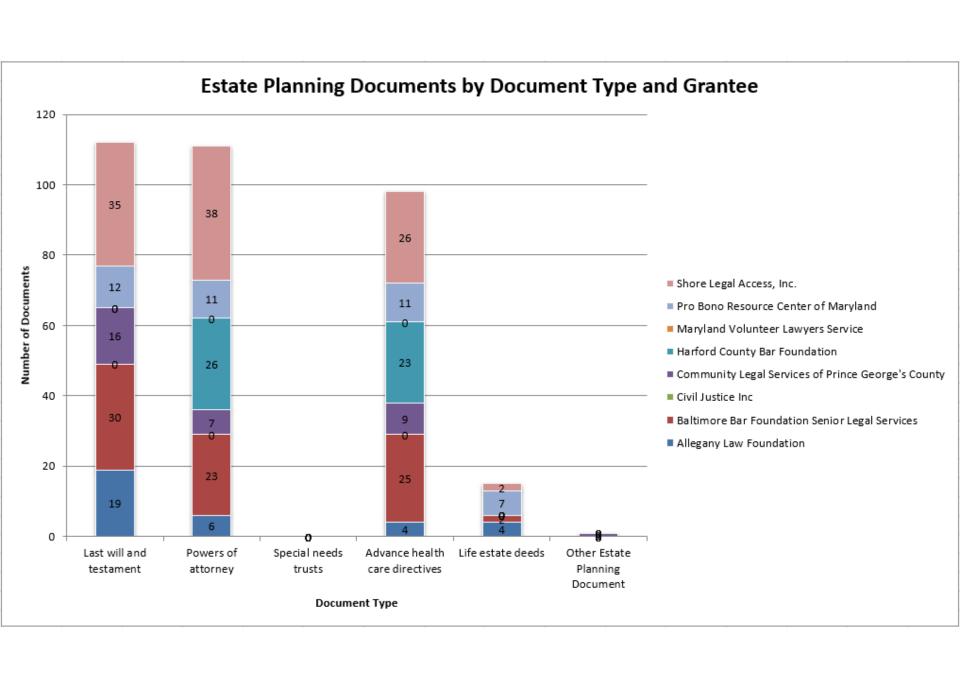


i will give you the Final reports of eight grantees for a legal services grant that provides seniors with various sorts of estate planning documents. I want to better understand how many of each document type were provided and by which grantee. Please examine the "Service Type (Document Created)" table in each report and output a spreadsheet with a stacked colored bar graph. Each column should represent one of the document types, and within each column, there should be a colored layer representing the number of that document type provided by each grantee. Please include data labels.





Document Type



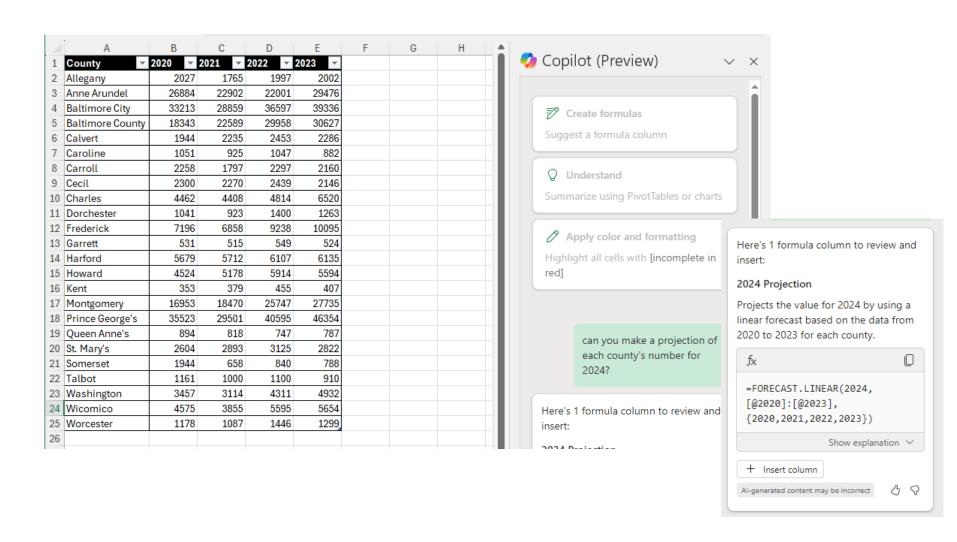
ChatGPT – Strategies

- Within its analysis, ask for citations to examples.
- Instead of relying on verbiage, ask it to identify themes.
- Build in visual verification aids, like numerical tags on graphs and charts.
- Use it as an assistant, to speed you up.
- It can produce output in MS Office format, not just text and images.
- Providing more context in your questions helps it produce more appropriate output.

Microsoft Copilot

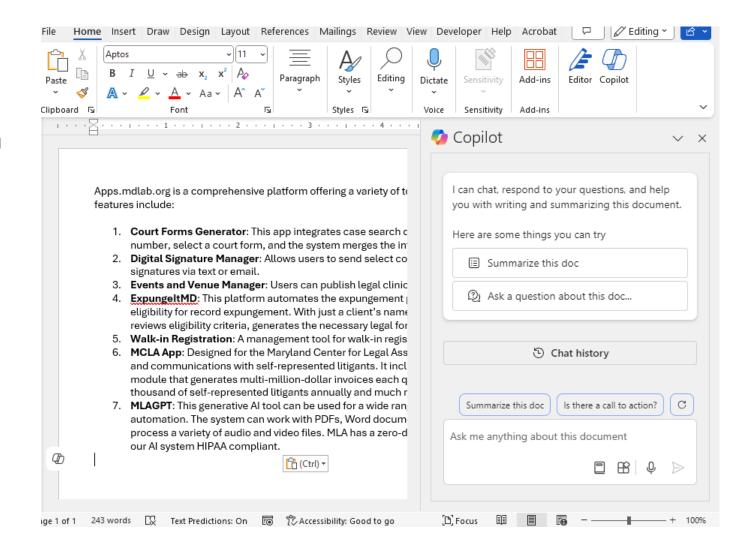
- Integrated into Office tools:
- Summarize Word docs
- Draft emails and content
- Analyze Excel data
- Automate Teams and Outlook tasks

CoPilot in Excel

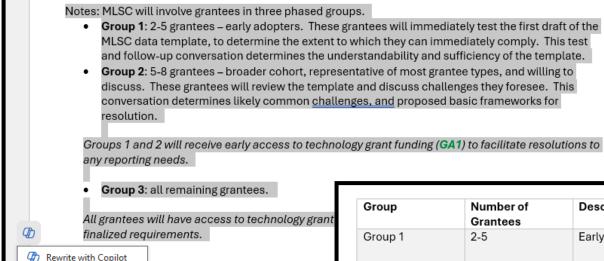


Copilot in Word

Summarize or interrogate an existing document



Copilot in Word – editing "down"



Visualize as a Table

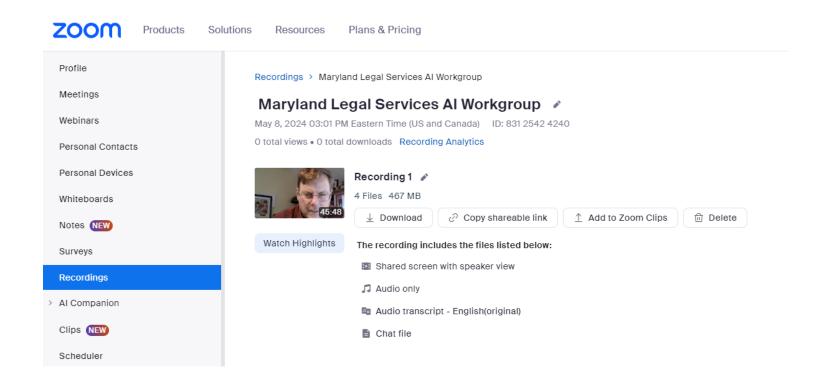
Group	Number of Grantees	Description	Purpose	Grant Funding
Group 1	2-5	Early adopters	Test the first draft of the MLSC data template	GA1
Group 2	5-8	Broader cohort, representative of most grantee types	Review the template and discuss challenges	GA1
Group 3	All remaining grantees	All other grantees	Compliance with finalized requirements	GA2

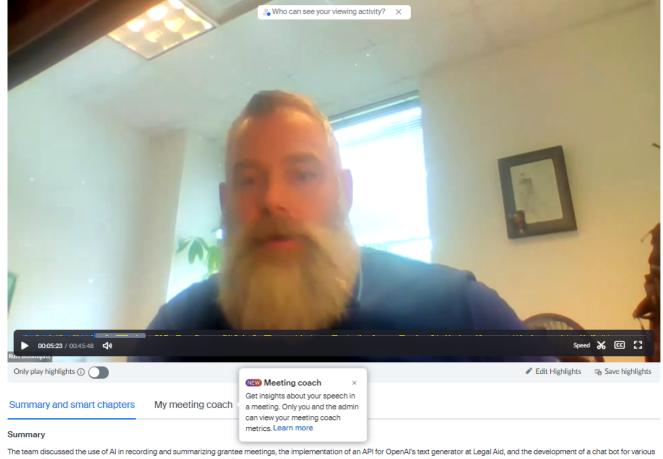
Zoom

- Zoom Al Companion:
- Summarizes meetings
- Highlights key points and tasks
- Add-ons: Otter.ai, Notta for transcription and analysis

Al for better meetings

Zoom recording/transcribing/translating features





The team discussed the use of Al in recording and summarizing grantee meetings, the implementation of an API for OpenAl's text generator at Legal Aid, and the development of a chat bot for various purposes. They also explored the potential of combining various Al APIs, the use of Al for tasks such as rewriting letters and simplifying panel descriptions, and the challenges and potential solutions related to understanding and utilizing APIs. Lastly, they touched on topics related to voice technology, the weaponization of technology, and the use of Unreal Engine for creating Al and ... View All

Smart Chapters



From 00:00 Al in Grantee Meetings and...





From 09:05 Chat Bot Costs and Functionali.



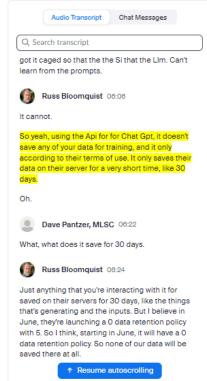
From 13:02 Chat Application Features and...





Database Credentials, Single Sign-On, Chat GPT API

Russ and Dave discussed the current database of credentials and the potential implementation of single sign-on in the future. They also talked about the use of the API for Chat GPT, which doesn't save any data for training and only holds user interaction data for 30 days. Russ mentioned that a 0 data retention policy is expected to be launched in June. Dave raised concerns about users potentially sharing confidential information, to which Russ responded that they have a prompt helper section in Chat GPT that advises against this. They concluded that while there's some concern, the current policy seems to be adequate for their use case.



Next Steps

- Russ will share the link to the base version of the Chatbot he created for the team to explore and use as a starting point for their own projects.
- Matthew will consider developing a publicly consumable version of the instructions he gave to his law students for their Al projects, to share with other teams and organizations.